

**Government of Maharashtra
Planning Department,
Government Resolution No. Nitia-2022/C.R.37/Ka-1412,
Hutatma Rajguru Chowk, Madam Cama Road,
Mantralaya, Mumbai 400032**

Date: 3rd May 2024

Maharashtra Institute for Transformation (MITRA), Government of Maharashtra, is established as a dedicated think tank for the State Government, vide Government Resolution No., Nitia-2022/C.R.37(Part-1)/Ka-1412 dated 11.11.2022. It will carry out a directional role, strategically charting the future of the State and will provide specialized inputs - strategic, functional, and technical - to the State Leadership and the State Government Departments, on matters critical to the fulfilment of the development agenda. MITRA will be a state-of-the-art resource center with the necessary knowledge and skills that will enable departments of the State Government to act with speed, promote research and innovation, provide strategic policy vision for the government, and deal with contingent issues.

MITRA is looking to appoint an officer, on contractual basis, for the position of Research Officer (Industries), in consultation with Selection committee.

The details of the position are as below:

Name of Post	Research Officer Industries
Position Summary	We are seeking a highly experienced Research Officer (RO) in the Industry sector to join MITRA. The (RO) is expected to play a pivotal role in providing strategic guidance, expertise, and leadership in the formulation and implementation of projects for industrial promotion. The RO shall also be required to demonstrate expertise and provide value addition in areas of industrial innovation practices, and policy making. This role requires strong managerial and leadership skills, along with a deep understanding of the industry sector and the ability to drive growth and development for Maharashtra.
Salary (INR)	As per candidates work experience
Contract Period	1 year; extendable for a period of further 2 years
Educational Qualification	Essential: Bachelors/Master's Degree in Any Discipline Arts / Commerce / Science / Management / Agriculture/Engineering / Other) from a renowned government institute with any grade or class. Additional: A degree in business administration or MBA export / foreign trade / marketing etc., shall be given preference.
Age	Candidates should be not greater than 40 years old
Experience	<ul style="list-style-type: none">▪ Minimum 1 year of relevant experience in working at middle management or top management level of any profitable manufacturing or service industry (applicants from industrial conglomerates shall be given preference). <p><u>Preferable</u></p> <ul style="list-style-type: none">▪ End -to-end experience of setting up new ventures / units in manufacturing / service industry within India.

	<ul style="list-style-type: none"> ▪ In-depth knowledge of ecosystem requirements (land policies, labour policies, government schemes, skills, export promotion, etc) for enabling growth of industrial activity. ▪ Stay up to date with advancements in technology, competition platforms, innovation, investment promotion, industry practices, recommending appropriate adoption strategies. ▪ Experience in Data Analytics and Basic Programming ▪ Employees currently working with Government, multilateral development organizations, international aid agencies, reputed NGOs, reputed consultancy companies may offer experts on lien basis for a period of one year.
Competencies	<ul style="list-style-type: none"> ▪ Excellent project management skills, with the ability to strategical thinking, decision making, effectively planning, coordination, and execution of complex initiatives. ▪ Strong analytical and problem-solving abilities, with the capacity to assess risks and develop appropriate mitigation strategies. ▪ Outstanding communication and interpersonal skills, with the ability to build relationships, negotiate effectively, and engage with diverse stakeholders. ▪ Demonstrated organizational leadership and decision-making capability at a senior management level in a collaborative manner. ▪ Proven track record of successfully bringing in achieving results and driving growth in the sector, demonstrated by documentary reference*.

Reference* - Reference from supervisor, external stakeholder, published paper, published news article.

1. Job Description

- Candidate will be reporting to CEO MITRA.
- The RO will be responsible for the policy formulation and long-term strategy relating to entire Industries sector viz. policies for industrial, including enhance manufacturing, exports and imports, promotion of e-commerce sector, industrial incentives framework, investment promotion including foreign direct investment, technical advances and technology transfer with a view to help India assume a role of leadership in international trade organizations commensurate with India's growing importance.
- The RO shall be expected to drive environment and climate specific consultation, networking, partnerships, and expansion for promotion of agriculture, non-pollutant industries, waste management, recycling of materials etc.
- Research and design policy and programs for promotion of ecosystem related to various sunrise sectors in the State of Maharashtra.
- Research and work on perspectives and policies for development of MSMEs by leveraging various schemes and services offered by the Central and State Government.
- Analyze presence of value chain for various traditional industries in Maharashtra. Analyze gaps and challenges in the ecosystem that are limiting the growth of these traditional industries in the State. Devise policies and programs that shall strengthen the ecosystem enabling the growth traditional industries.
- Lead the design, build and execution of the policy, strategy, projects, and programs in the sector that are outcome oriented.

- Develop frameworks for measurement of success of policies, strategies, projects, and programs being implemented in the sector. Monitor progress of initiatives using data driven analytics and identify opportunities for innovation.
- Consult and partner with private sector and business groups to create relevant and adaptive resources, expertise for sustainable implementation of programs.
- Manage relationship with stakeholders from the government for any inputs or addressing any bottlenecks in implementation of projects / programs
- Engage with external consultants and experts in the industry sector for bringing in new and innovative ideas for discussion and implementation or for support in delivery of projects / policies.
- Collate best practices in the sector from across geographies, contextualize them to the regional needs of Maharashtra and present them to MITRA leadership.
- Assess possible funding sources for implementation of large programs in the industry sector.
- Research and analyze data, develop recommendations, and present their findings to decision-makers. Track, analyze, and provide advice on the full range of operational and policy issues. Recommend legislative solutions to complex problems or issues.

2. Mode of Application

Applicants are required to submit their application on the link available on MITRA and DES official website

3. Mode of Selection - Selection in consultation with Selection Committee

Last Date for receipt of applications: 12th October 2025

By order,

Jt. Secretary, MITRA
Government of Maharashtra